



Johannesburg Chamber  
of Commerce and Industry

2Tender.com

Presents:

## HOW TO TENDER & THE NEW TENDER REGULATIONS of 2017 (2 DAY WORKSHOP)

The new Tender Regulations come into effect on 1 April 2017



Accredited.

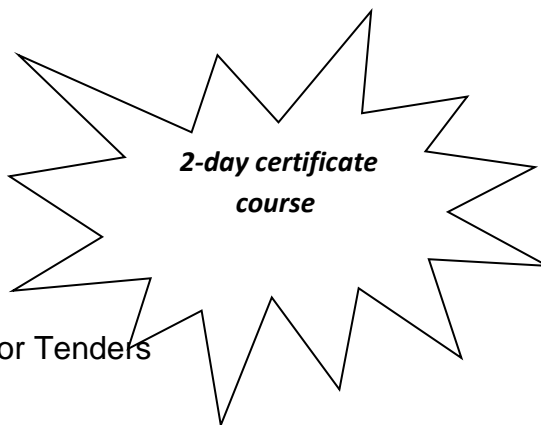
<b>WHEN:</b>	07 and 08 SEPTEMBER 2017
<b>WHERE:</b>	7 <sup>th</sup> Floor, JCC House, cnr Empire Rd & Owl St, Milpark
<b>TIME:</b>	Registration 08:00, workshop 08:30 - 15:30.
<b>BOOKINGS:</b>	Anthea Booysen Tel: 726-5300 or anthea@jcci.co.za
<b>HOW MUCH:</b>	R2499.00 members R2999.00 non-members (incl VAT)
<b>PARKING:</b>	(R35.00 per day – not included in fee) Access to Garden Court-Interpark on service road opposite Garden Court Holiday Inn entrance.

### Public & Private Sector Procurement & Amended Preferential Procurement Regulations 2017

A comprehensive course on all the major aspects in the tender process. Understand the adjudication process and awarding criteria Government officials follow as is prescribed by National Treasury. Learn more about the relevant legislation governing these processes and ensure your next tender response will be effective and completely compliant. The **NEW** Preferential Procurement Regulations have significant ramifications for procurement strategy (both good and bad). Understand the impact of these regulations and how best to approach your future tender strategies



- Business Overview in South Africa
- Tender Overview in South Africa
- Difference between Public and Private Sector Tenders
- Where do we find tenders?
- Useful websites



- Understanding the Tender Process
  - Submitting your tender
  - Follow up
  - Remedies when not awarded the tender
- Cancellation of tenders
- Functionality / Technical criteria
- Tenders and Pricing
- Tenders and B-BBEE
- The Preference Point system Explained
- Central Supplier Database registration
- Joint Ventures
- Policies and Procedures
- Compulsory and additional documents
- Completing the SBD Forms (Standard Bidding Forms)

**PRESENTED BY:** The main facilitator, Werner van Rooyen, an accountant by profession, is a director in Kunaku Procurement Solutions. He has valuable experience in the tender environment as well as a National Diploma in B-BBEE.

Kunaku Procurement Solutions, (owner of How2Tender) is registered with the Public Sector SETA.



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## ***REPLY SLIP - 2-day Tendering workshop***

First & Surname: \_\_\_\_\_

Company: \_\_\_\_\_

Postal Address: \_\_\_\_\_ Code: \_\_\_\_\_

Tel No: \_\_\_\_\_ Fax: \_\_\_\_\_ Contact: \_\_\_\_\_

Company VAT NO. \_\_\_\_\_

**BANK DETAILS:** JCCI - STD BANK- BRAAMFONTEIN-BRANCH CODE 004805-ACC NO: 0033 42530 e-mail deposit slip to [anthea@jcci.co.za](mailto:anthea@jcci.co.za)

