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# Agbiz Conference 2022 Feedback from panel Discussions

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Bureau for Food and Agricultural Policy

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# AAMP is a partnership model

Government



Private sector

Labour

## AAMP vision

“Promote a meaningful **public-private partnership** designed to produce a world-class, competitive, dynamic, growing, ecologically sustainable, safe, fair and inclusive sector in 2030.”

## AAMP theory of change

The co-existence of small, medium and large commercial farmers and agribusinesses operating in commercial and marginalized agricultural areas.



# Strategic goals amidst coping tactics

Ukraine conflict

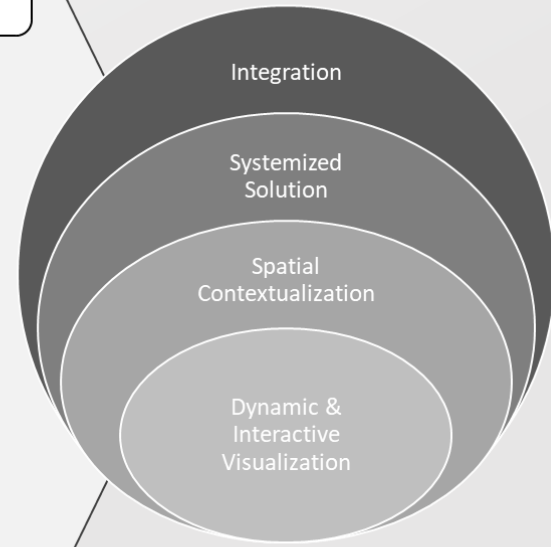
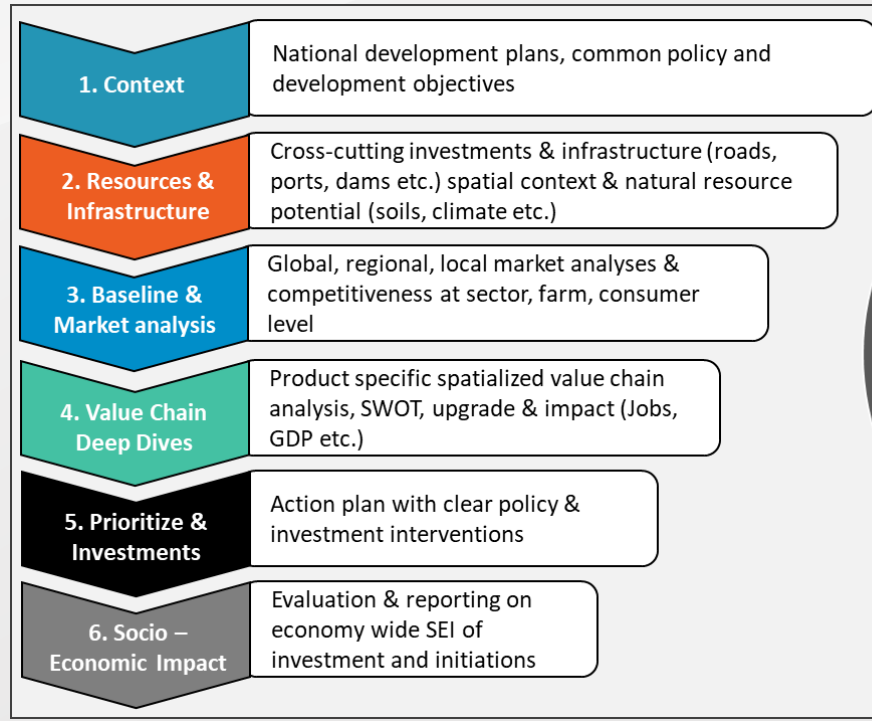
Covid supply chain disruptions

Infrastructure crises

KZN riots

Climate change

AAMP



# Agro-processing

- **Panellists:** Litha Kutta (Tiger Brands), Nico Moloto(Pepsico), Rico Basson (Vinpro) & Charles Wyeth (Distell)
- Different Trade dynamics between primary agriculture and agro-processing.
- Primary agriculture has a better trade balance.
- Key **drivers** in agro-processing:
  - Wood, alcohol, meat, horticulture, cereals and oilseeds
- Important drivers of the **value chain**
  - Transport and location
  - Scale, investment and risk

# Agro-processing (1)

1. **What do you expect to happen in next 6 to 12 months?**
2. **What is your take on the AAMP interventions on agro-processing?**
3. **Views on policy levers that can help unlock growth in agro-processing and boost transformation.**
  - Job creation very important.
  - Security of supply is also important.
  - Situation in Ukraine is having a knock-on effect.
  - Focus on agriculture
  - Strategic talks are needed at different notes of the value chain
  - Suitable finance instruments
  - Market access opportunities for SA products
  - Transformation require more attention
  - Debates on localisations needs to be clear and have purpose
  - Electricity (and general) infrastructure challenges.
  - Need to follow plans with implementation.



# Horticulture

- Panellists: Lizel Pretorius (SAMAC), Justin Chadwick (CGA), AJ Griesel (Table Grapes), Brent Walsh (Berries) & Jaques du Preez (Hortgro)
- Some of the key points:
  - Market access challenges in Asia, e.g. 12% tariffs while competitors have free access.
    - compliance with SPS, TBT and other regulatory requirements.
    - EU – new measures for citrus, green deal and farm to fork policy (in future).
  - Act 36 remains a concern for the industry
  - Training and education (Berries as a new sector)
  - AAMP needs to have timelines, progress reports, as well responsible people or agents.
  - Infrastructure and logistical challenges: ports, rail, electricity, etc, leading to inefficiencies and congestions.
    - Freight from road to rail
  - Crime- destroying small and developing business/farmers in general and society at large

# Horticulture (1)

- Agility, resilience and foresight in the sector
- R&D
- Government needs to be a partner and facilitator of agribusinesses
- Participation in the roundtables.

# Livestock, grains and oilseeds

- What must be done to remain profitable
- Freight – road to rail
- Demand growth – from the growing population in Sub-Saharan Africa.
- Improve productivity – technology, fertiliser use etc.
- New Breeding Technologies should not be regulated under the GMO Act.
- **Support smallholders to** develop into full scale commercial producers (No handouts).
- Comprehensive crop insurance
- Grading – cooperation across sectoral stakeholders
- Loadshedding – affecting handling, storage and production



# Livestock, grains & oilseeds

- Who must take the lead
  - Government has a responsibility and role as an enabler.
  - Industry should participate in the implementation
    - Each subsector must promote the sector, reduce associated risks and manage negative perceptions.
    - Sell brand SA and focus on sustainability
  - Success of AAMP (job creation) depends on the performance of the broader economy.
  - Introduce the respective grain and livestock roundtables.
  - Actions by the respective sectors need to be synchronized and focused in collaboration with government.

Thank you



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