



KEEPING IT FRESH

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EXPORTERS' FORUM
SOUTH AFRICA

News from the FPEF – 07 April 2021

Dear FPEF Members,

Herewith, another edition of our newsletter where we provide a summary of the most important matters shared with you during the past two weeks.

One such matter of **critical importance** is the proposed amendments to the **Agricultural Produce Agents Act** (known as APAC). As was communicated during the past weeks, it is important that as many comments/input as possible is submitted by the deadline of **Friday 9 April 2021**. Thank you once again to those of you who have already submitted your input.

MARKET ACCESS

Philippines

The final administrative document has been signed by the Bureau of Plant Industry (BPI) in Manila and importers can now apply for permits to import South African citrus to the Philippines. A virtual ceremony is being planned to celebrate the arrival of the first shipment.

WELCOME TO NEW MEMBERS

It gives us great pleasure to welcome the following new members and we trust that our association will be long and rewarding:

- **Icon Fruit**
- **Remhoogte Boerdery**
- **Westfalia Marketing**



WELCOME
NEW MEMBERS

WESTERN CAPE AGRICULTURE EXPORT WEEK

WESGRO hosted the Western Cape Agriculture Export Week which included a one-day virtual exhibition. It was held on the 31st of March 2021. FPEF and eight FPEF members were exhibitors at this event. The WESGRO team is looking forward to host more of these types of events going forward.

PORT OF CAPE TOWN

The turnaround strategy which Transnet Port Terminals (TPT) implemented has proven successful for more fluid operations inside the terminal. Rubber Tyre Gantry (RTG) availability increased with between 18 and 20 RTG’s available to handle containers inside the terminal. Straddle carrier availability remained stable with between 5 and 7 straddle carriers effectively used in the terminal, for the past couple of weeks. Unfortunately, weather delays occurred with the port experiencing strong winds and fog that adversely impacted operations. Weather delays amounted to 37.15 hours lost in the past week.



Weekly Reefer supply Chain Operations Meeting : CTCT

EQUIPMENT			
	FLEET		AVAILABILITY
RTG's	31		20
STS Cranes	8		8
Straddles	8		5

WEEKLY PLANNED VOLUMES (REEFERS)			
Planned	3 224	Actual	4 754

TERMINAL WEEKLY STATUS	
Reefer Stack Occupancy	43%
Vessels Alongside	Q601 : Cosco Ashdod Q602 : Dal Kalahari Q603 : MSC Sasha
Vessels at anchorage	4 , avg waiting time 2,6 days, 3048 Imp/3058exp = Total 6106
Expected Reefer vessels and volumes	9 & 40 31
Weather Delays	16.48hrs – wind + 20.67hrs – vessel ranging = 37.15 total lost time

GATES			
24hrs Reefer gate	Monday to Saturday	Express lanes	2 dedicated lanes at the In-gate (A Check)

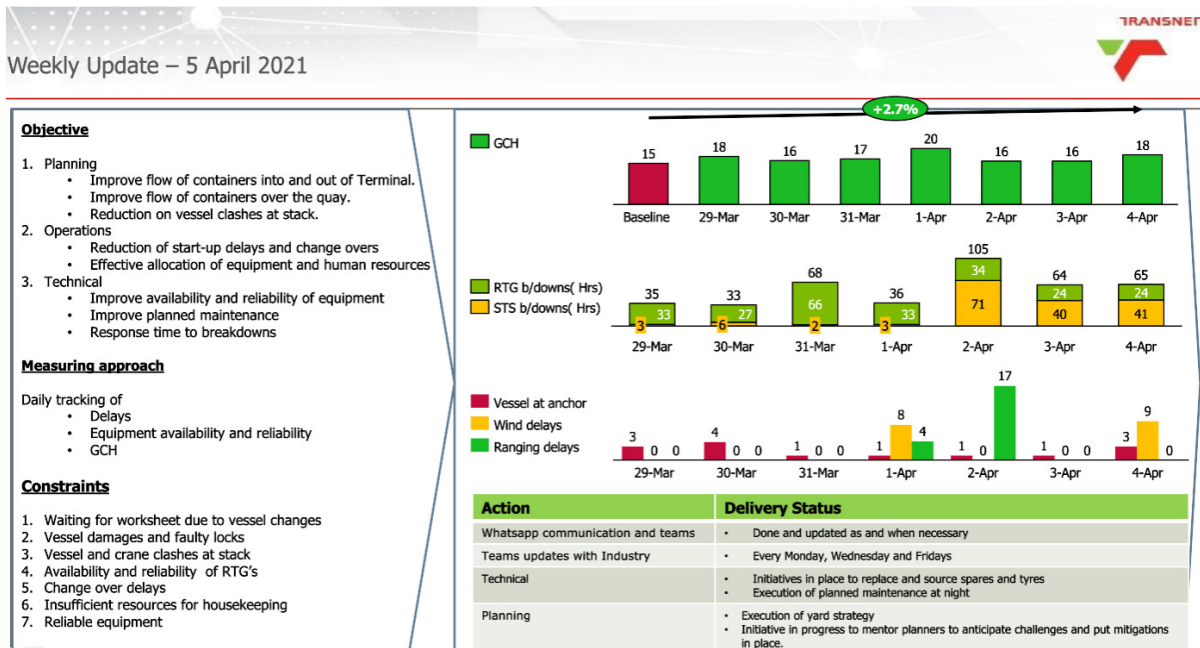
(Source: Transnet)

Today, 07 April, gross crane moves per crane per hour (GCH) was at 17 while the MSC Floriana, Santa Isabel, MSC Julie and Northern Jupiter are at anchorage and awaiting to berth for an average of 05 days. Stack occupancy of empty containers were 51% and reefer stack occupancy was 38%.

ANCHORAGE/VESSEL	ETA	ACT ARRIVAL	PL BERTHING	WAITING:ANCHOR
MSC FLORIANA	2021/04/04 01:00	2021/04/04 01:00	2021/04/13 08:00	223:00:00
SANTA ISABEL	2021/04/08 06:00	2021/04/02 07:55	2021/04/09 20:00	180:05:00
MSC JULIE	2021/04/05 13:00	2021/04/05 13:00	2021/04/08 16:00	75:00:00
NORTHERN JUPITER	2021/04/06 05:00	2021/04/06 11:50	2021/04/07 16:00	28:10:00
AVERAGE				126:33:45

(Source: Transnet)

TPT weekly update with the identified areas to measure performance, identification of the constraints and improvements in terminal productivity:



(Source: Transnet)

Cape Town – Multi-Purpose Terminal (MPT) statistics to date:

One crane still awaiting spares from overseas supplier and the other crane having spreader challenges. The next vessel on the AMEX service is MSC Lilou for ETA: 11 April. Maersk Vallvik and Maersk Varna delayed at Durban.

Volume (CONTAINERS)	0	265.5	BOMAR RADIANT, HELENA
Number of vessels at anchor	0	0	
Berthing delays (hrs)	0	0	
Ship Working Hour	19	7.95	No force majeure
GCH	17	11.83	Awaiting crane driver = 0:52 Crane driver can't see due to sunrise = 1:57 Awaiting derrick driver = 2:48 Awaiting reach stacker = 0:10 Awaiting stevedores = 0:44 Shifting in stack = 0:07 Awaiting container ex stack = 0:09 Derrick breakdown = 3:09
Truck TAT (mins)	16	20,90	88 TRUCK VISITS
Rail TAT (HRS)	0	3:15	
Total Equipment Availability	0		NO INFO FROM SHIFT 2
Absenteeism rate	0	0	

(Source: Transnet)

TRANSFORMATION – FPEF EMERGING EXPORTER SUPPORT PROGRAMME

In February this year, the FPEF's new emerging exporter support programme was launched with the selection of four promising, aspiring exporters, following a comprehensive selection process. Under the programme, the aspiring exporters will receive a combination of mentorship, coaching, practical support (access to fruit, markets, post-harvest technical guidance, logistics guidance, risk management etc.) and where relevant, be provided with opportunities to gain practical exposure and experience in the form of short-term placements and/or job shadowing.

All four exporters now have a few support opportunities lined up and/or have already utilised support opportunities provided as follows:

RDJ Agri Exports (Robert and Joel Andrews and Dylan Moodaley) - Attended Wesgro Middle East Webinar: Unlocking Business Opportunities in the UAE, had first mentorship meeting in March with Catherine Smuts of De Keur and Joel and Robert will attend the FPEF's online TOC value chain training starting in April.

Spillion Group (Ikarabele Motshwane) - Flew to PE on the 6th of April to spend a couple of weeks with SAFPRO gaining hands on exposure to the industry.

Bunang (Morongwa Mothiba) - Attended SEDA's SheTrades Awareness webinar in March, she will travel to Cape Town end of April to spend a week being mentored by Gerald Gant at Capespan and gaining exposure to the industry and she will attend the FPEF's online TOC value chain training starting in April.

Liora Capital (Yoza Jekwa and Ludwe Ndingi) – Have scheduled a first mentorship session with the Capefive team and Ludwe and their new admin staff member will attend the FPEF's online TOC value chain training starting in April.

In addition to the above **Gerald Gant** will meet with the rest of the exporters in May and **Prophet** have offered to provide a Prophet QX support package when the exporters are export ready.

Luke Govender of the dtic, who serves on the FPEF board, provided the following feedback and encouragement:

"A fantastic initiative that will certainly set a precedence for other export councils to implement their transformation endeavours. A personal thank you to the participating companies and the respective representatives."

The FPEF would also like to take this opportunity to thank all the FPEF members who have contributed to this programme so far. Without you, this ambitious initiative is impossible. If you have not yet offered support and would like to do so or would like more information, please contact Johannes Brand. johannes@fpef.co.za, 071 688 1888.

Please stay safe!

Kind regards,

Anton Kruger