

Welcome and introduction:

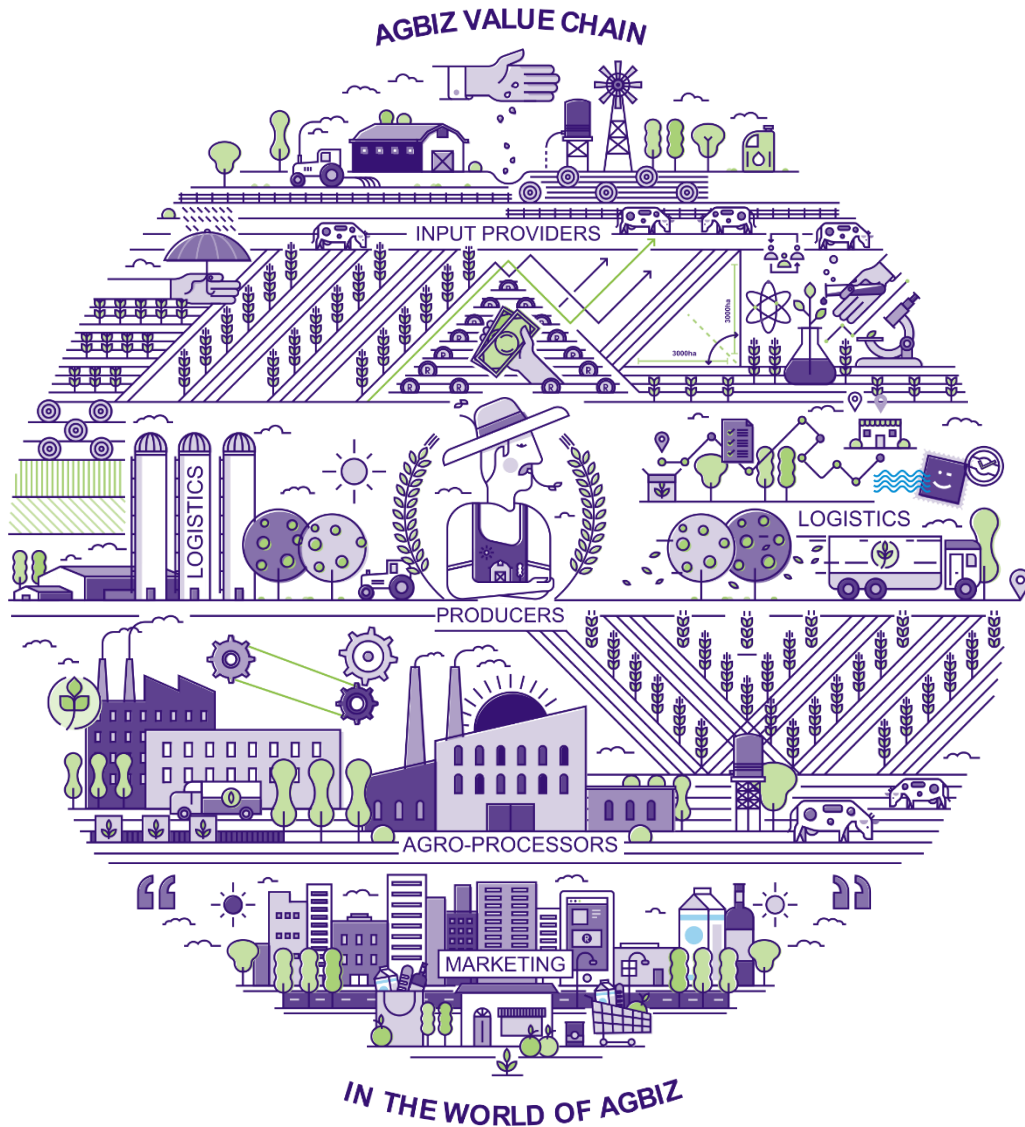
Current challenges in policy and legislation environment, and opportunity in the agribusiness sector

## Agbiz Information Day

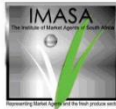
John Purchase  
CEO: Agbiz

15 November 2018





- Agbiz represents the agricultural value chain outside of primary production;
- This includes;
  - Input providers such as seed, fertilizer and machinery manufacturers;
  - Financial institutions and insurance companies;
  - Logistics;
  - Off-takers, Agro-processors; and
  - Trade and market linkages.
- Primary agriculture contributes 2-3% of GDP, but together with the value chain, it is closer to 14%.
- Significant employer in rural towns and areas.



# For today.....

1. **Challenging and complex environment evolving**
2. Food Security and Competitiveness imperative
3. Engagement with President Ramaphosa and DPME
4. Wrap up

# Challenging and complex environment evolving

- **Global socio-political environment – a more uncertain world!**
- **Local socio-political environment – rollercoasting towards election**
- Consumer trends and activism – need to analyse facts, and act
- Technology dynamic – 4<sup>th</sup> Industrial Revolution: Jobs dynamic NB
- Climate Change – adaptation and mitigation: Weather variability?
- Increased regulation of agro-food system: Food safety, health, etc.
- Sustainable use of, and rights allocation to, water and land as critical natural resources – it will change: how to adapt?
- Utilisation of renewable energy sources – energy security
- “Trade wars are the wars of the future” – now fully with us
- Big Data – mine and analyse to drive efficiency
- Human capital and skills – the talent factor NB!

# Global Socio-political Developments

- Multi-polar global power dynamic – power shift to Asia (BRICS factor NB)
- Ambitions of China & Russia, also India & Japan: Geo-political positioning?
- Middle East catastrophe – migration effect to Europe and global destabilisation
- Religious fundamentalism still a factor, esp. in Africa (Boko Haram, Al Shabaab)
- Brexit and European Unity: major uncertainty remains, but also opportunity
- Donald Trump dynamic: USA nationalism and its impact
- **Global population & Africa's demographic 'dividend' and food insecurity**
- Globalisation and Interconnectivity still massive driver, despite protectionist efforts.

More interconnected → but greater uncertainty → less control → more risk → greater opportunity though → look for and exploit!



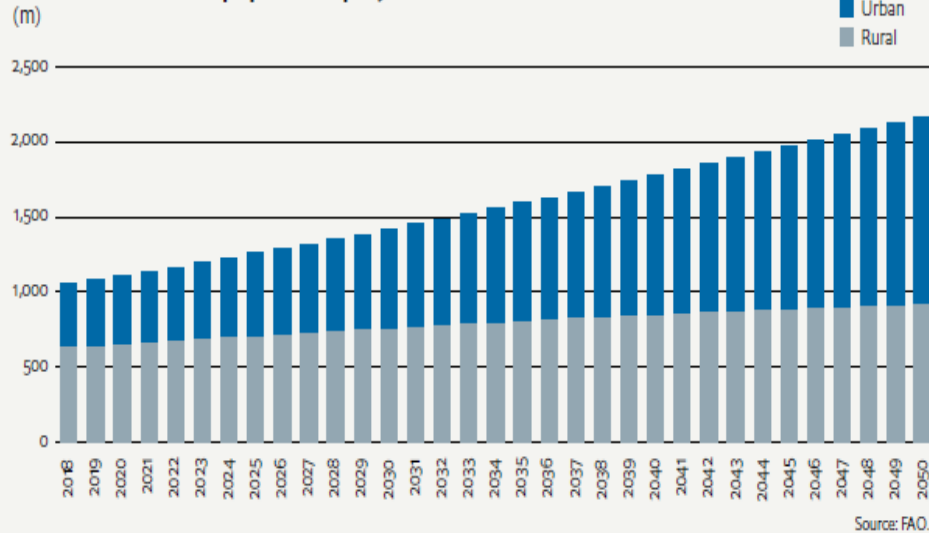




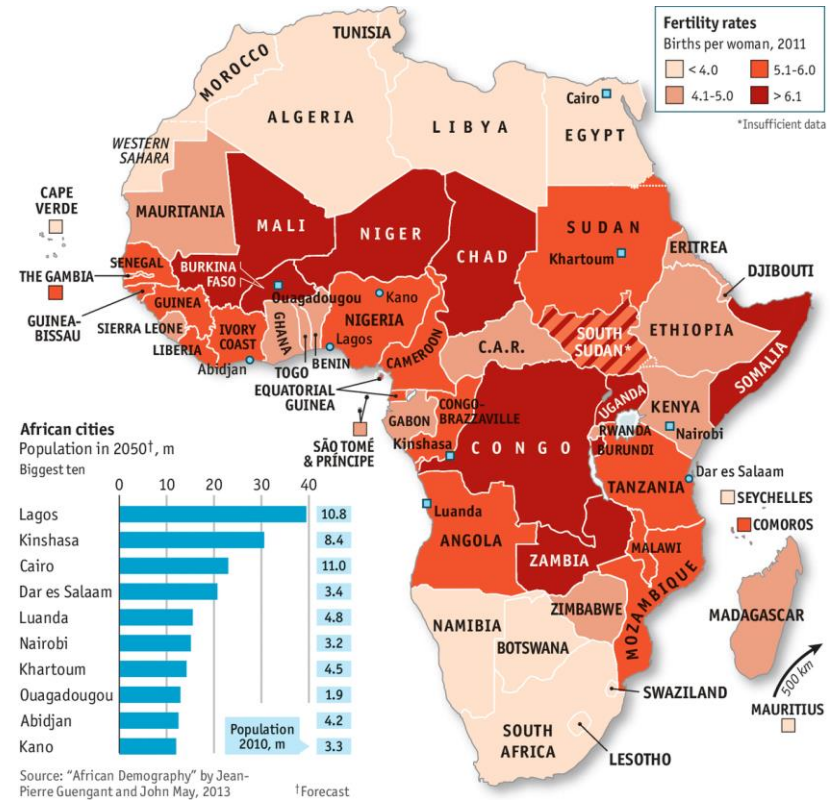


# Urbanisation and Demographics.....

Sub-Saharan Africa population projections



37 UN Department of Economic and Social Affairs (UNDESA). "World Population 2012". Available at: [http://www.un.org/en/development/desa/population/publications/pdf/trends/WPP2012\\_Wallchart.pdf](http://www.un.org/en/development/desa/population/publications/pdf/trends/WPP2012_Wallchart.pdf)



Either massive opportunity,  
or a critical risk.....!

# Global Socio-political Developments

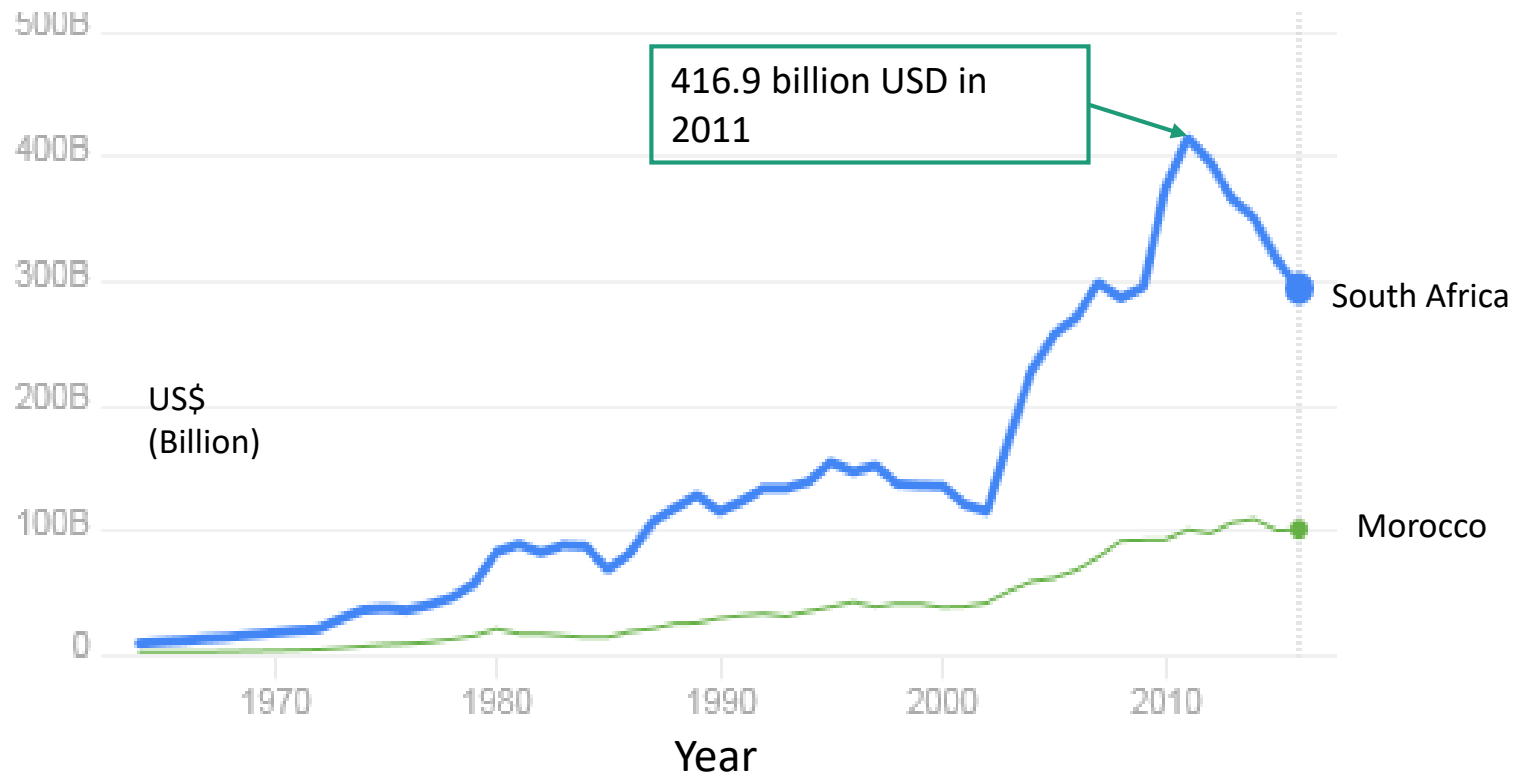
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# Local Socio-political Developments

- ANC still in turmoil – divisions and distrust persist. CR consolidation?
- DA & EFF no longer viable ruling coalitions – plenty own problems as well
- Critical general election ~May 2019 - realignment post 2019 possible?
- Major political uncertainty, but not necessarily all bad. Hope springs!
- **Biggest concern: Lack of GDP growth and Competitiveness decline (WEF)**
- Massive unemployment (~27%), especially amongst the Youth (>50%)
- Inequality – SA top of GINI Coefficient: populist calls & demands
- Land & water reform will be at the centre of demands. Also banks & mines.
- Crime & Security factor, including corruption and farm/rural safety concern.

# South Africa's GDP: 294,8 billion USD (2016) 347,7 billion USD (2018)



2011 GDP per capita (US\$) = 8,066

2016 GDP per capita (US\$) = 5,261

2018 GDP per capita (US\$) = 6,180

Source: WEF Competitiveness Reports

# Local Socio-political Developments

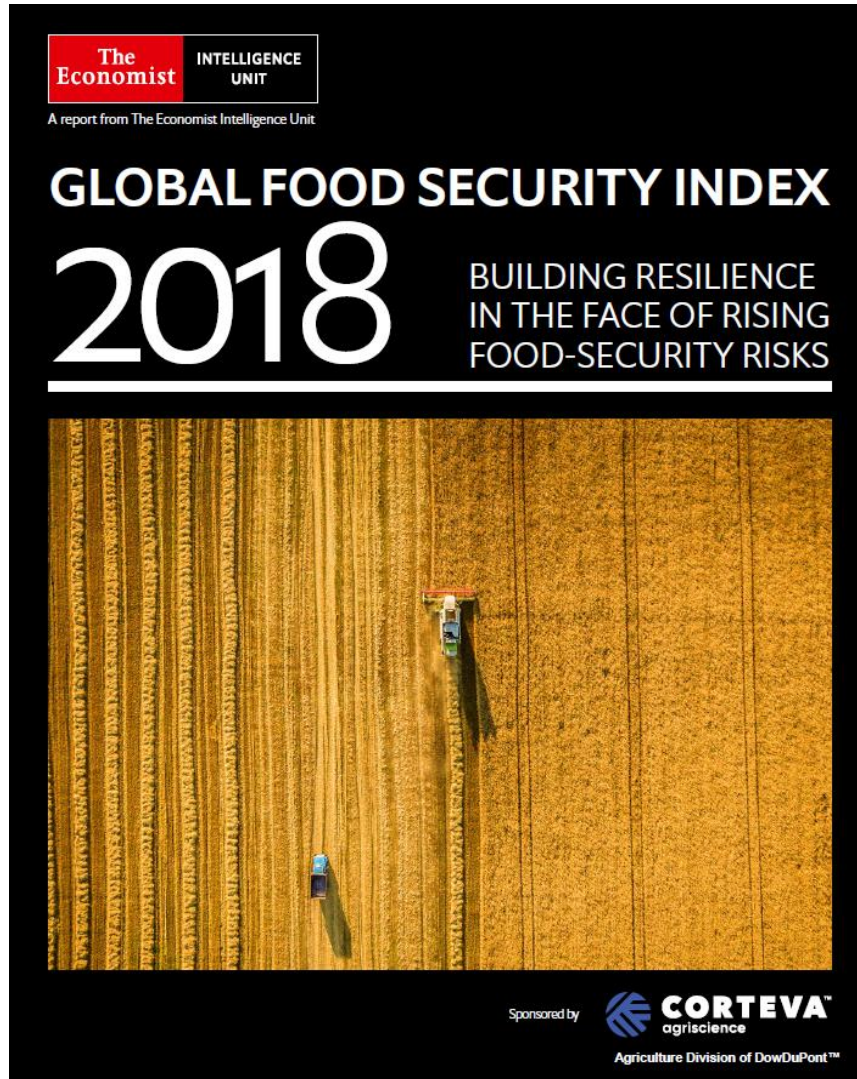
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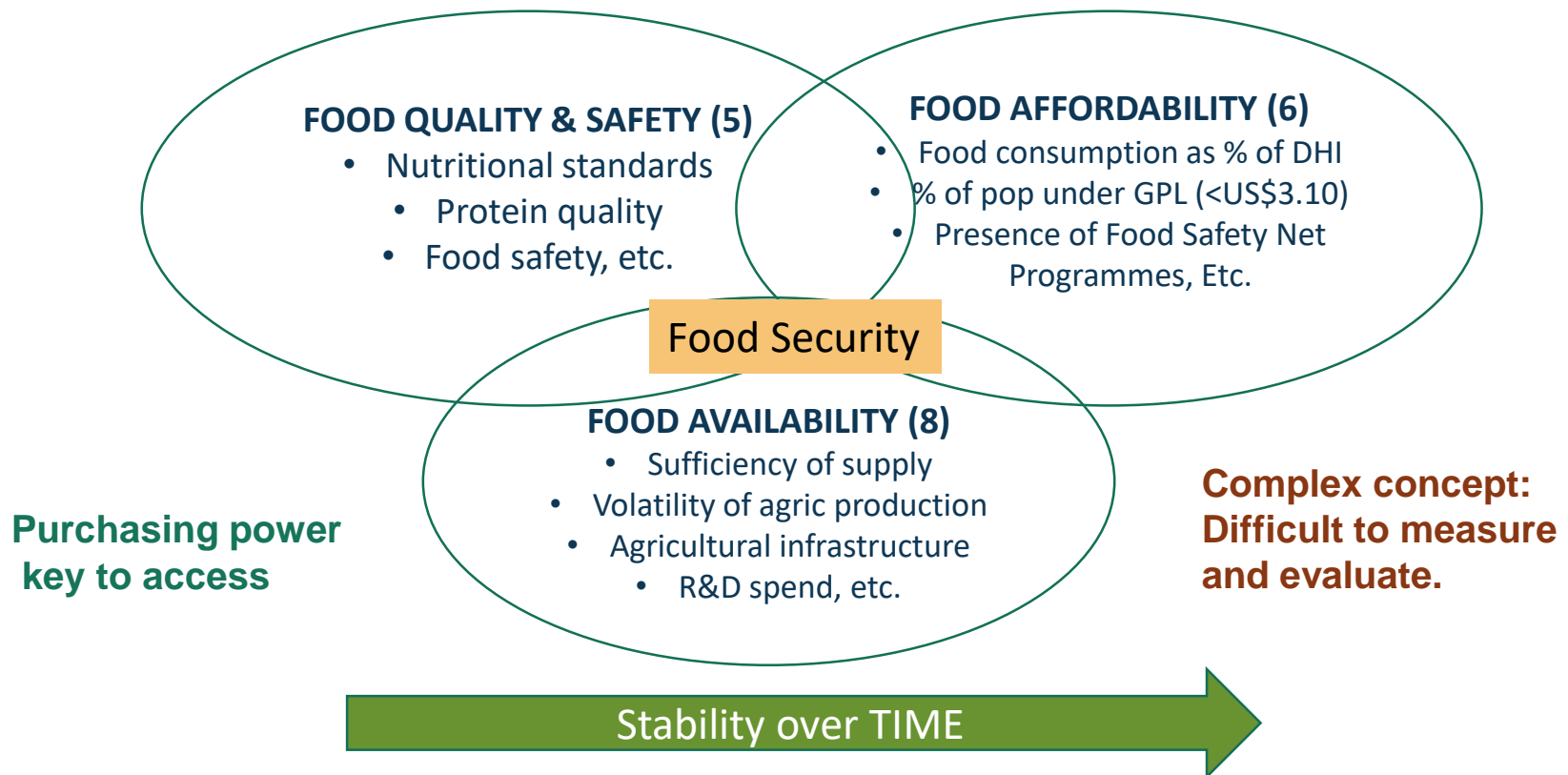
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2. **Food Security and Competitiveness imperative**
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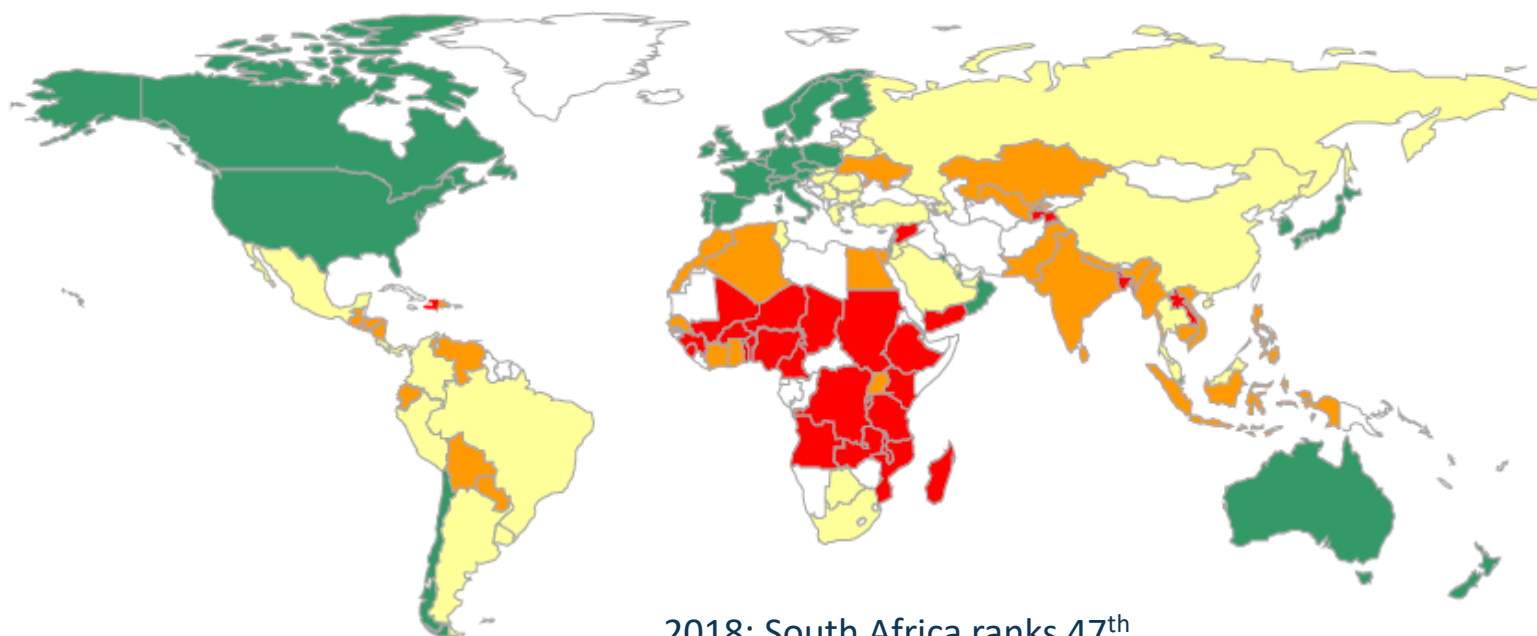
# Food Security Imperative



# Components of Food Security



# 2017 Global Food Security Index



2018: South Africa ranks 47<sup>th</sup>

Score = Score in 2017, 0-100 where 100=best

Δ = Change in 2017 score compared with 2016

Green= score improved this year

Red = score deteriorated this year

VERY GOOD (TOP QUARTILE)

Score Δ

GOOD (3RD QUARTILE)

Score Δ

MODERATE (2ND QUARTILE)

Score Δ

WEAK (BOTTOM QUARTILE)

Score Δ

SA Household Food Security a risk: ~20% of households food insecure

# Competitiveness Imperative



# The Global Competitiveness Report 2018

## The Global Competitiveness Index 4.0 2018 Rankings

Covering 140 economies, the Global Competitiveness Index 4.0 measures national competitiveness—defined as the set of institutions, policies and factors that determine the level of productivity.

# South Africa

## Selected contextual indicators

Population millions 56.5

GDP per capita US\$ 6,179.9

10-year average annual GDP growth % 1.7

GDP (PPP) % world GDP 0.60

Unemployment rate % 27.3

5-year average FDI inward flow % GDP 1.1

2016 = 47<sup>th</sup>

2017 = 61<sup>st</sup>

2018 = 67<sup>th</sup>

| Diff. from 2017 <sup>2</sup> |                      |                    |          |
|------------------------------|----------------------|--------------------|----------|
| Rank                         | Economy              | Score <sup>1</sup> | Rank     |
| 1                            | United States        | 85.6               | — +0.8   |
| 2                            | Singapore            | 83.5               | — +0.5   |
| 3                            | Germany              | 82.8               | — +0.2   |
| 4                            | Switzerland          | 82.6               | — +0.2   |
| 5                            | Japan                | 82.5               | +3 +0.9  |
| 6                            | Netherlands          | 82.4               | -1 +0.2  |
| 7                            | Hong Kong SAR        | 82.3               | — +0.3   |
| 8                            | United Kingdom       | 82.0               | -2 -0.1  |
| 9                            | Sweden               | 81.7               | — +0.1   |
| 10                           | Denmark              | 80.6               | +1 +0.7  |
| 11                           | Finland              | 80.3               | +1 +0.5  |
| 12                           | Canada               | 79.9               | -2 -0.1  |
| 13                           | Taiwan, China        | 79.3               | — +0.1   |
| 14                           | Australia            | 78.9               | +1 +0.7  |
| 15                           | Korea, Rep.          | 78.8               | +2 +0.8  |
| 16                           | Norway               | 78.2               | -2 -0.8  |
| 17                           | France               | 78.0               | +1 +0.6  |
| 18                           | New Zealand          | 77.5               | -2 -0.6  |
| 19                           | Luxembourg           | 76.6               | +3 +0.6  |
| 20                           | Israel               | 76.6               | — +0.4   |
| 21                           | Belgium              | 76.6               | -2 —     |
| 22                           | Austria              | 76.3               | -1 +0.2  |
| 23                           | Ireland              | 75.7               | — -0.3   |
| 24                           | Iceland              | 74.5               | — -0.1   |
| 25                           | Malaysia             | 74.4               | +1 +1.1  |
| 26                           | Spain                | 74.2               | -1 +0.4  |
| 27                           | United Arab Emirates | 73.4               | — +1.1   |
| 28                           | China                | 72.6               | — +0.9   |
| 29                           | Czech Republic       | 71.2               | +0.3     |
| 30                           | Qatar                | 71.0               | +2 +0.6  |
| 31                           | Italy                | 70.8               | — +0.3   |
| 32                           | Estonia              | 70.8               | -2 —     |
| 33                           | Chile                | 70.3               | +1 +0.9  |
| 34                           | Portugal             | 70.2               | -1 +0.5  |
| 35                           | Slovenia             | 69.6               | — +1.1   |
| 36                           | Malta                | 68.8               | — +0.3   |
| 37                           | Poland               | 68.2               | — +0.2   |
| 38                           | Thailand             | 67.5               | +2 +1.3  |
| 39                           | Saudi Arabia         | 67.5               | +2 +1.6  |
| 40                           | Lithuania            | 67.1               | -2 +0.7  |
| 41                           | Slovak Republic      | 66.8               | -2 +0.6  |
| 42                           | Latvia               | 66.2               | — +1.4   |
| 43                           | Russian Federation   | 65.6               | +2 +1.7  |
| 44                           | Cyprus               | 65.6               | -1 +0.9  |
| 45                           | Indonesia            | 64.9               | +2 +1.4  |
| 46                           | Mexico               | 64.6               | -2 +0.5  |
| 47                           | Oman                 | 64.4               | +14 +3.4 |

| Diff. from 2017 <sup>2</sup> |                        |                    |          |
|------------------------------|------------------------|--------------------|----------|
| Rank                         | Economy                | Score <sup>1</sup> | Rank     |
| 48                           | Hungary                | 64.3               | — +0.9   |
| 49                           | Mauritius              | 63.7               | — +0.8   |
| 50                           | Bahrain                | 63.6               | -4 -0.2  |
| 51                           | Bulgaria               | 63.6               | — +1.2   |
| 52                           | Romania                | 63.5               | — +1.3   |
| 53                           | Uruguay                | 62.7               | -3 —     |
| 54                           | Kuwait                 | 62.1               | +2 +0.5  |
| 55                           | Costa Rica             | 62.1               | -1 +0.4  |
| 56                           | Philippines            | 62.1               | +12 +2.3 |
| 57                           | Greece                 | 62.1               | -4 +0.3  |
| 58                           | India                  | 62.0               | +5 +1.2  |
| 59                           | Kazakhstan             | 61.8               | — +0.7   |
| 60                           | Colombia               | 61.6               | -3 +0.1  |
| 61                           | Turkey                 | 61.6               | -3 +0.2  |
| 62                           | Brunei Darussalam      | 61.4               | +2 +1    |
| 63                           | Peru                   | 61.3               | -3 +0.2  |
| 64                           | Panama                 | 61.0               | -9 +0.6  |
| 65                           | Serbia                 | 60.9               | +5 +0.7  |
| 66                           | Georgia                | 60.9               | — —      |
| 67                           | South Africa           | 60.8               | — —      |
| 68                           | Croatia                | 60.1               | — —      |
| 69                           | Azerbaijan             | 60.0               | -1 -0.2  |
| 70                           | Armenia                | 59.9               | +2 +0.0  |
| 71                           | Montenegro             | 59.6               | +2 +1.4  |
| 72                           | Brazil                 | 59.5               | -3 -0.2  |
| 73                           | Jordan                 | 59.3               | -2 +0.1  |
| 74                           | Seychelles             | 58.5               | +10 +3.3 |
| 75                           | Morocco                | 58.5               | +2 +0.8  |
| 76                           | Albania                | 58.1               | +4 +0.8  |
| 77                           | Viet Nam               | 58.1               | -3 +0.1  |
| 78                           | Trinidad and Tobago    | 57.9               | -2 +0.1  |
| 79                           | Jamaica                | 57.9               | -1 +0.5  |
| 80                           | Lebanon                | 57.7               | -5 -0.1  |
| 81                           | Argentina              | 57.5               | -2 +0.1  |
| 82                           | Dominican Republic     | 57.4               | — +1.8   |
| 83                           | Ukraine                | 57.0               | +6 +3.1  |
| 84                           | Macedonia, FYR         | 56.6               | n/a n/a  |
| 85                           | Sri Lanka              | 56.0               | -4 -0.4  |
| 86                           | Ecuador                | 55.8               | -3 +0.4  |
| 87                           | Tunisia                | 55.6               | -1 +1    |
| 88                           | Moldova                | 55.5               | -1 +0.9  |
| 89                           | Iran, Islamic Rep.     | 54.9               | -1 +0.4  |
| 90                           | Botswana               | 54.5               | -5 -0.5  |
| 91                           | Bosnia and Herzegovina | 54.2               | -1 +0.3  |
| 92                           | Algeria                | 53.8               | — +0.3   |
| 93                           | Kenya                  | 53.7               | — +0.4   |
| 94                           | Egypt                  | 53.6               | — +0.4   |

| Diff. from 2017 <sup>2</sup> |                        |                    |          |
|------------------------------|------------------------|--------------------|----------|
| Rank                         | Economy                | Score <sup>1</sup> | Rank     |
| 95                           | Paraguay               | 53.4               | +1 +0.5  |
| 96                           | Guatemala              | 53.4               | -5 -0.1  |
| 97                           | Kyrgyz Republic        | 53.0               | +3 +1.1  |
| 98                           | El Salvador            | 52.8               | — +0.4   |
| 99                           | Mongolia               | 52.7               | -4 -0.2  |
| 100                          | Namibia                | 52.7               | -1 +0.3  |
| 101                          | Honduras               | 52.5               | +2 +1.2  |
| 102                          | Tajikistan             | 52.2               | -5 -0.6  |
| 103                          | Bangladesh             | 52.1               | -1 +0.7  |
| 104                          | Nicaragua              | 51.5               | -3 —     |
| 105                          | Bolivia                | 51.4               | n/a n/a  |
| 106                          | Ghana                  | 51.3               | -2 +1.4  |
| 107                          | Pakistan               | 51.1               | -1 +1.3  |
| 108                          | Rwanda                 | 50.9               | -1 +1.3  |
| 109                          | Nepal                  | 50.8               | -1 +1.3  |
| 110                          | Cambodia               | 50.2               | -1 +0.8  |
| 111                          | Cape Verde             | 50.2               | -6 +0.4  |
| 112                          | Lao PDR                | 49.3               | -2 +0.7  |
| 113                          | Malawi                 | 49.0               | -2 +0.6  |
| 114                          | Maldives               | 47.5               | -3 -0.5  |
| 115                          | Tanzania               | 47.2               | -2 +0.8  |
| 116                          | Uganda                 | 46.8               | -4 -0.2  |
| 117                          | Zambia                 | 46.1               | -3 +0.6  |
| 118                          | Gambia, The            | 45.5               | — +0.8   |
| 119                          | Eswatini               | 45.3               | -4 +0.2  |
| 120                          | Cameroon               | 45.1               | -3 +0.2  |
| 121                          | Ethiopia               | 44.5               | -2 +0.6  |
| 122                          | Benin                  | 44.4               | -1 +0.8  |
| 123                          | Burkina Faso           | 43.9               | n/a n/a  |
| 124                          | Mali                   | 43.6               | -4 -0.1  |
| 125                          | Guinea                 | 43.2               | -3 +0.3  |
| 126                          | Venezuela              | 43.2               | -10 -1.9 |
| 127                          | Zimbabwe               | 42.6               | -4 +0.6  |
| 128                          | Malawi                 | 42.4               | — +1.8   |
| 129                          | Lesotho                | 42.3               | -4 +0.9  |
| 130                          | Mauritania             | 40.8               | -3 +0.1  |
| 131                          | Liberia                | 40.5               | -2 +0.6  |
| 132                          | Mozambique             | 39.8               | -8 -2.1  |
| 133                          | Sierra Leone           | 38.8               | -3 +0.1  |
| 134                          | Congo, Democratic Rep. | 38.2               | -8 -2.6  |
| 135                          | Burundi                | 37.5               | -4 -1.0  |
| 136                          | Angola                 | 37.1               | n/a n/a  |
| 137                          | Haiti                  | 36.5               | -5 +0.7  |
| 138                          | Yemen                  | 36.4               | -4 +0.9  |
| 139                          | Chad                   | 35.5               | -6 —     |

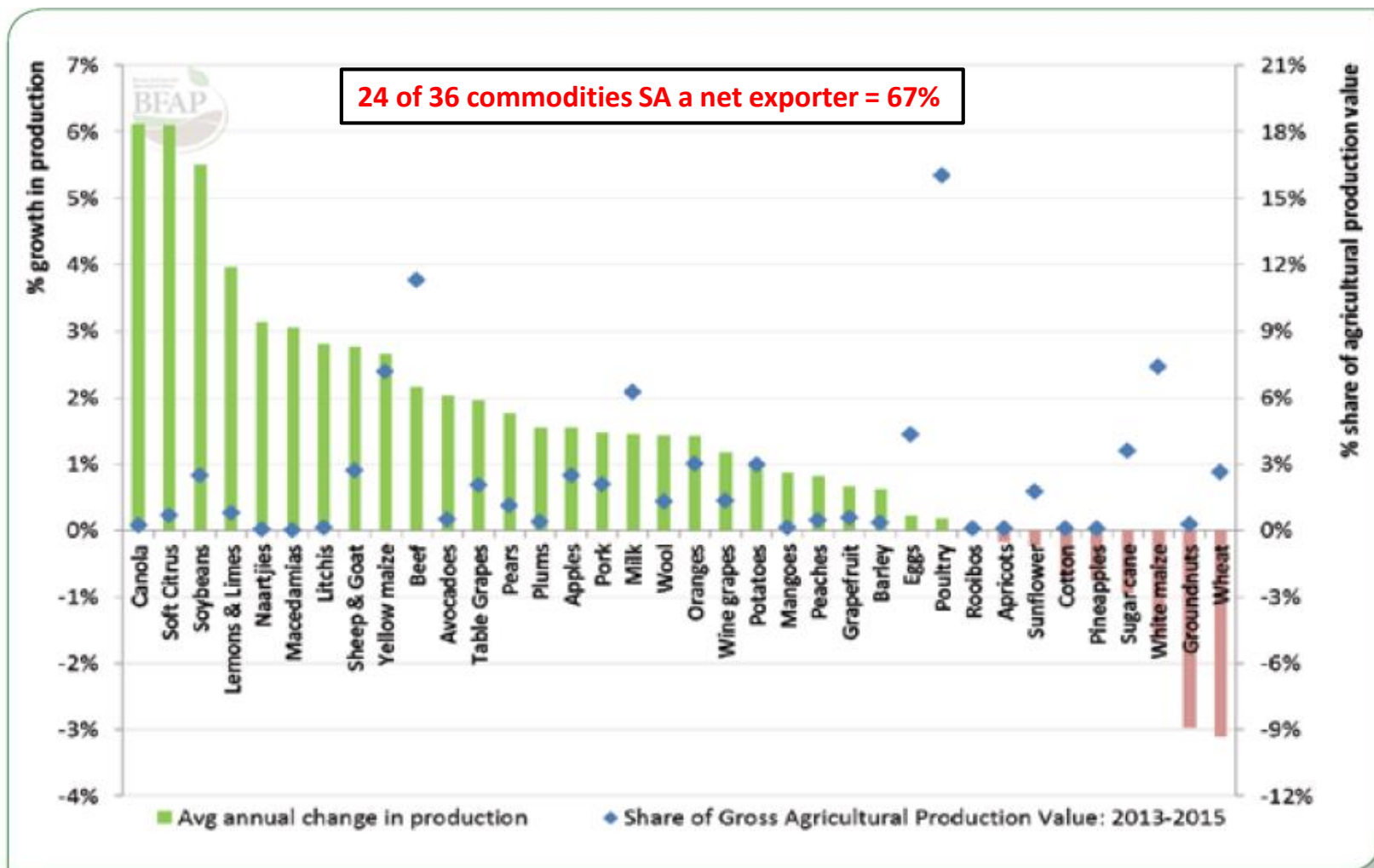
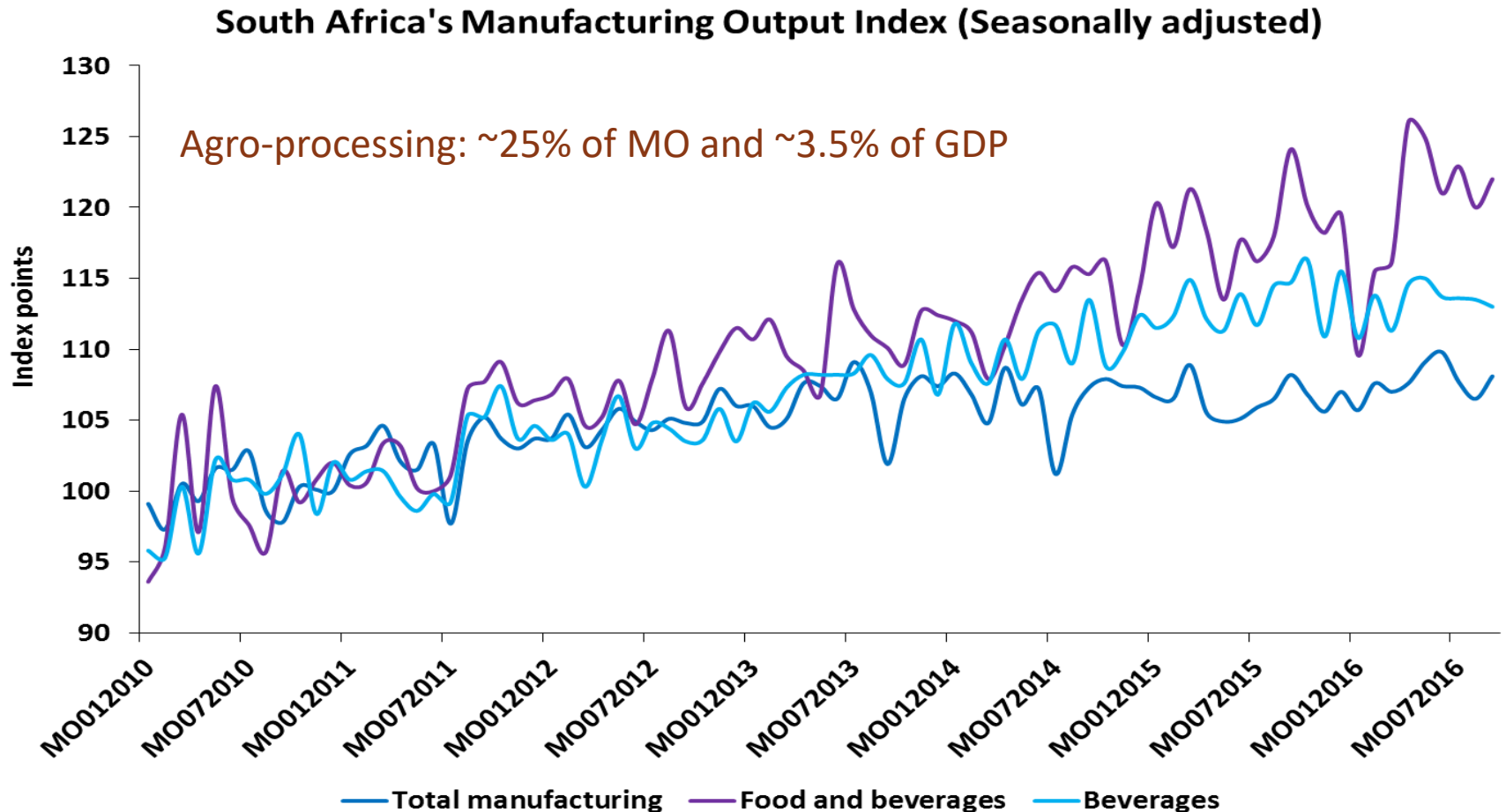


Figure 2: Agricultural performance: growth in production (2011-2015) and share of agricultural production value of selected industries (2013-2015)

Source: BFAP, 2016

# Indexed GDP: Agro-processing vs Manufacturing Output



Source: Stats SA, Agbiz Research

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# Way forward.....

1. Engagement with President Ramaphosa (21 August 2018) and Min Dlamini-Zuma (DPME). Again 27 November 2018.
2. Jobs Summit (Nedlac process)
3. Investment Summit
4. Stimulus package



# Major policy and regulatory uncertainty issues

1. **Credit legislation, with specific reference to problems with the National Credit Act:**
  - Affordability assessment criteria contained in Regulation 23A to the NCA
  - The template for reporting credit information in terms of Regulation 19(13) of the NCA
  - The new, compulsory disability cover requirement as part of the credit life insurance requirement;
2. **Climate change mitigation framework**
  - Carbon Tax Bill
  - Climate Change Bill
3. **Water rights:**
  - Regulations to the National Water Act prescribing the procedure to apply for a water licence
  - Water and Sanitation Master Plan and water sector transformation
4. **Land reform:**
  - **Expropriation without Compensation**
  - Regulation of Agricultural Landholdings Bill
  - Draft Property Valuation Regulations (Property Valuation Act)
  - Communal Land Tenure Bill
  - Communal Property Association Amendment Bill
  - Preservation & Development of Agricultural Land Framework Bill
  - PLAS
  - State land lease & disposal policy
  - Agriparks
  - Land Audit (e-cadastre)

# Major policy and regulatory uncertainty issues (Cont.)

## 5. Environmental legislation

- EIA regulations to the NEMA
- Listing of certain aquaculture and wildlife ranching species in draft NEMBA AIS Regulations
- Definition of prescribed 'control methods' in the draft NEMLA.

## 6. Agricultural, agribusiness sustainability

- Biosecurity (Plant & Animal Health)
- Trade environment (demand-side management) (Trust between Govt & PrivateSector)
- Aquaculture Bill
- Tariff policy, and specifically tariff regime with wheat and sugar, including SADC-EPA wheat quota issue and BLNS Rebate issue
- Renewal of Crop Estimate Consortium Contract (Administrative issue)
- Levying of testing fees under the Agricultural Products Standards Act (APSA)
- SME participation
- Actions to unblock rural & urban infrastructure constraints, including financing
- Skills and 4<sup>th</sup> Industrial Revolution

# Needs & requirements from Industry

- **Policy certainty, an enabling regulatory environment, government service delivery & registration** (information included), especially as relates to:
  - Land
  - Water
  - Demand-side management & market access, incl. PTA/FTA trade agreements with major ME and Asian countries, etc.
  - Ensuring transparent and credible local markets run by private sector
- **Infrastructure maintenance and development** (unblock constraints):
  - Energy, incl. electricity, PV, transport fuel, waste management, etc.
  - Water & sanitation
  - Logistics (Road, Rail and Ports)
  - IT (IoT) Telecommunications, precision farming, EO, etc.
- **Development finance and insurance**, including Land Bank's mandate & role
- **Skills development** – many facets
- Exclude agriculture/agribusiness from **Carbon Tax legislation**
- Food Control Agency (Food safety NB)



# Needs & requirements from Industry (Cont.)

- **Smallholder and developing farmer support for commercialization**
  - access to finance (Development Finance Agency)
  - access to markets (totally revisit current Agriparks model – be market-driven)
  - access to technology & training
  - access to infrastructure
  - access to resources (title deed, tradeable lease or any tenure security model that can attract finance)
  - Identify scale neutral commodities/products for development purposes
  - Develop **partnerships** with private sector/agribusinesses to ensure aggregation models are feasible and sustainable

# Proposed Growth and Development Plan for South African Agriculture and Agribusiness

Meeting with Minister Nkosazana Dlamini-Zuma, DPME

John Purchase, Jannie de Villiers & Omri van Zyl

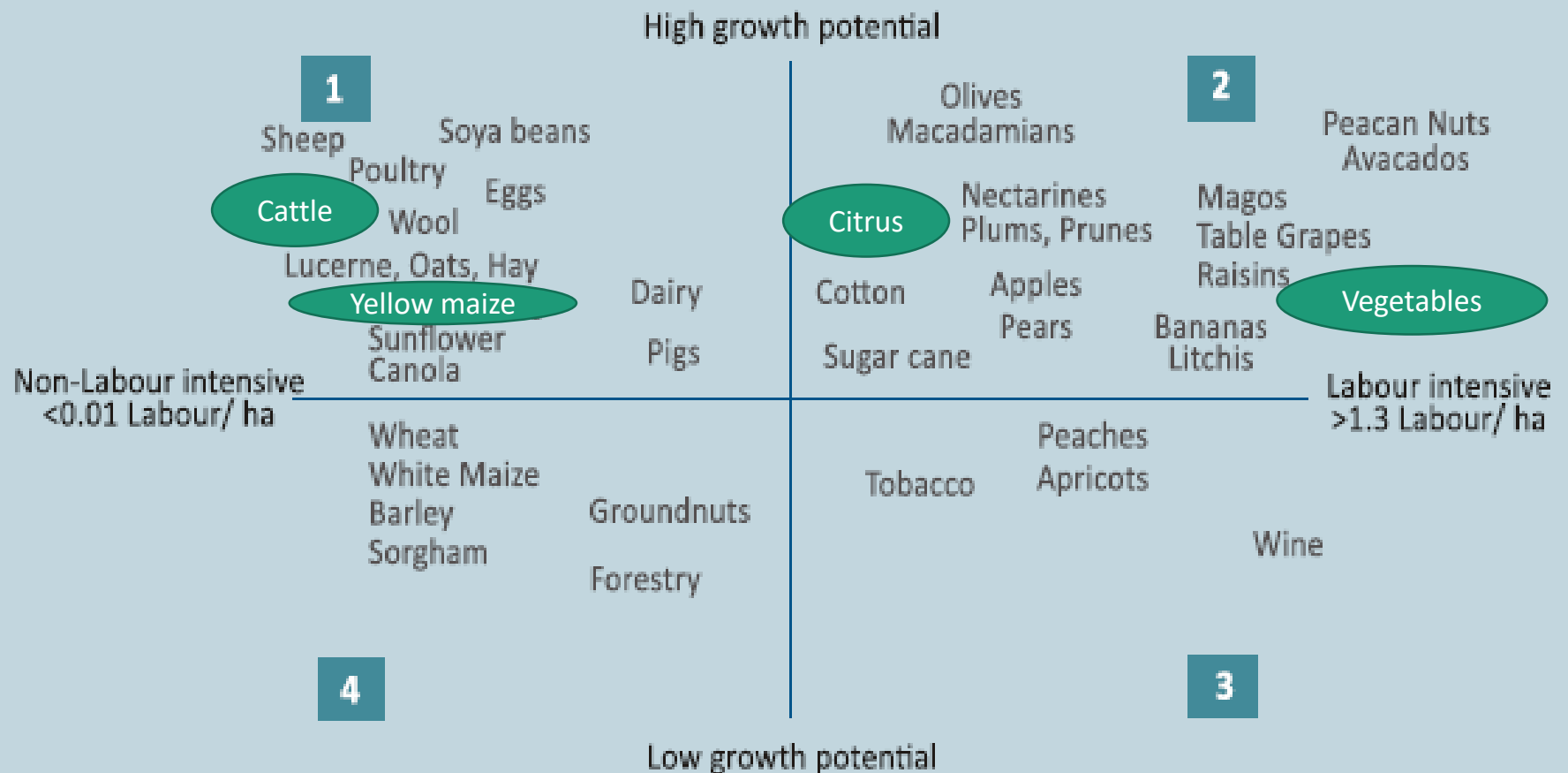
21 September 2018



# Take our cue from National Development Plan



**FIG 6.3 AGRICULTURAL GROWTH AND EMPLOYMENT POTENTIAL**



**FIG 6.1 THE EMPLOYMENT CREATION POTENTIAL OF SOUTH AFRICAN AGRICULTURE**

| Target group  | Primary jobs created | Secondary jobs created | Assumption   |
|---|----------------------|------------------------|--|
| Subsistence farmers with <0.5 hectares                      | 83 000               | 41 500                 | The livelihoods of one in 10 of the farmers in this category are improved.   |
| Small-scale farmers with between 0.5 and 5 hectares of land | 165 000              | 82 500                 | The livelihoods of half the farmers in this category are improved.   |
| Small-scale farmers with >5 hectares of land                | 75 000               | 37 500                 | These farmers employ themselves and two others.  |
| Better use of redistributed land                            | 70 000               | 35 000                 | Redistribution beneficiaries employ themselves and two others; one in 10 restitution beneficiaries become self-sufficient.             |
| Labour-intensive winners                                    | 200 000              | 100 000                | Critically, this requires investment in irrigation, support to smallholder farmers and their ability to grow their businesses.         |
| Labour-extensive field crops                                | 10 000               | 5 000                  | This reflects a “high road” or optimistic scenario and assumes that the current decline in employment in commercial farming is halted. |
| Labour-extensive livestock                                  | 40 000               | 25 000                 | This reflects a “high road” or optimistic scenario and assumes that the current decline in employment in commercial farming is halted. |
| <b>Total</b>  | <b>643 000</b>       | <b>326 500</b>         | <b>969 500</b>   |

Note: The employment multiplier between agriculture and its upstream and downstream industries has been taken at a conservative estimate of 0.5 for small-scale farmers.

## Many plans:

- National Development Plan
- New Growth Path (Not Agriculture specific)
- Integrated Growth and Development Plan (IGDP) of DAFF
- Agricultural Policy Action Plan (APAP) of DAFF
- Operation Phakisa (Agriculture, Land Reform and Rural Development)
- DAFF Strategic Plan 2015/16 – 2019/20

***Need proper PPP Implementation Plan***

***+ PPP M&E structure***



# Imperatives for SA Growth Plan for Agriculture/Agribusiness

## Cross cutting imperatives:

- *Conducive and enabling investment environment;*
- *Inclusive economic growth and development;*
- *Open, competitive market-driven system;*
- *Market access and demand-side management*
- *Commercial and development finance;*
- *Producer support systems (Esp. rural communities);*
- *HR capacity development (Govt services)*
- *Labour matters;*
- *Infrastructure, including rural development investment,;*
- *Sustainable use of natural resources & biodiversity and ecosystems;*
- *Sustainable Land Reform*
- *Sustainable Water Reform*
- *Rural safety*

*Indicators NB*

## Imperative of Competitive Value Chains

- *Poultry industry*
  - *Broiler production*
  - *Egg production*
- *Red meat,*
- *dairy*
- *Wool & Mohair*
- *Grain and oilseed industries*
- *Fruit industries*
- *Vegetable industries*
- *Beverage industries*
- *Industrial crops (Sugar, cotton, etc.)*
- *Others (CGCSA, AFASA, AgriSA, NAFU, TLUSA)*

**PARTNERSHIPS & GOVERNANCE CRITICAL**



# Organised Agriculture's 5 year plan to revive the economy and develop more Black Farmers in South Africa

## NDP GOALS

- 1 Million jobs
- 500 000 ha under irrigation
- Underused land in communal areas
- Value chain approach to job creation

## CURRENT STATE

### Agriculture's Contribution to GDP

2.4 % Primary  
± 12.6 % Secondary

± 15 %

## GOAL

- 1 Primary + Secondary = 20% to GDP
- 2 Agrarian Transformation
- 3 "Agri Singapore of Africa"

## DEVELOPMENT COMPONENT

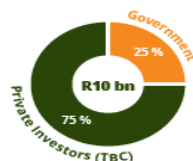
### A Agricultural Development Fund (DAFF, DRDLR)

#### Finance

#### Principles of the ADF

- Blended finance model (grant funding & private equity fund)
- Farmers want: finance at discounted rate, access to a production loan, access to subsidised interest rates.
- Based on the partnership principle
- Incentivise farmers to invest (tax incentives, Agri BBBEE)
- A value chain approach to development

#### The ADF leverage model Proposed Proportional Contribution



#### Implementation

#### Public Private Partnership

- Producer Support
- Extension Services
- Research & Development
- Advisory Services
- Genetics
- Technology

#### Agri Value Chain

- 28 000 Farmers
- 30 Commodities
- > 100 Agri Companies

#### Facilitate Trade (DTI)

ATF | SPS | PPECB | FTA | PTA

### B Beneficiaries (DRDLR)

#### 1. Communal Areas



± 17 million ha  
Commodity Focused Approach  
± 2,5 million people could benefit

#### 2. Existing Land Reform Projects

#### 3. Current Projects (Mega and small)

#### 4. Partnerships

### C Demand Led Market Development

#### 1. International new market access and existing market development

#### 2. Focus on high value commodities and commodity specific market growth e.g livestock, grain, wool

## OUTCOMES



Food Security



Job Growth



Transformation



Household Income



Sector Investment

Etc.

## COMMERCIAL COMPONENT

### A Demand Led Market Development

### C Local & International Investment in Sector Focus

Singapore Concept



### B Policy Certainty

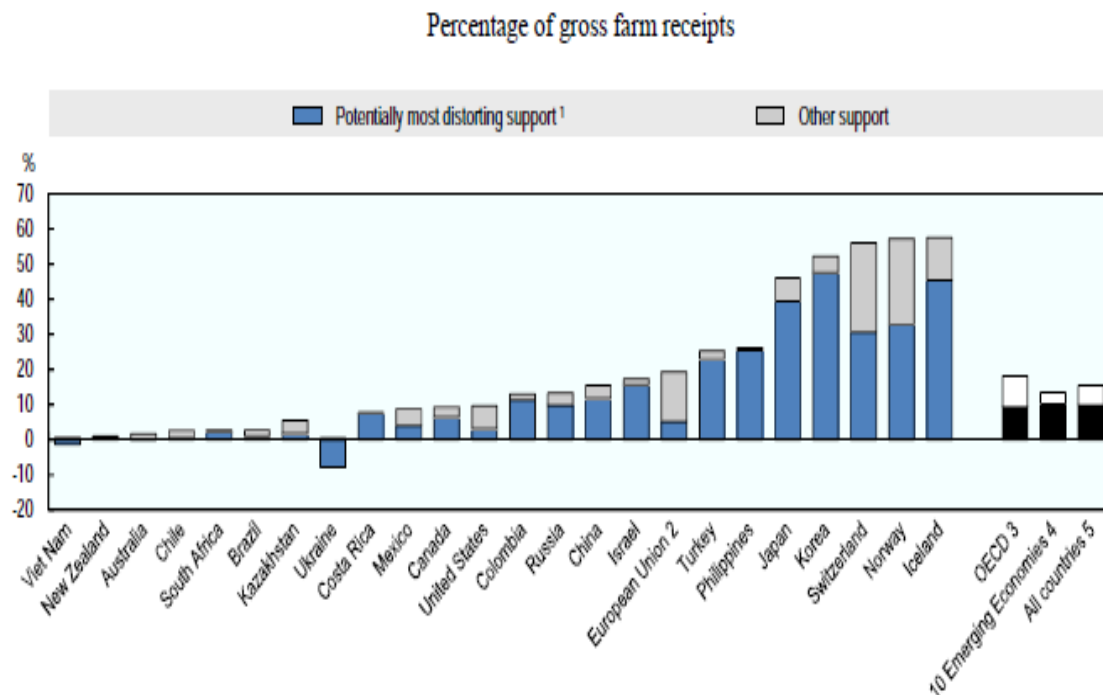


- Secure Property Rights (EWC + market related compensation)
- Tax Incentives
- Regulatory Streamlining



# South Africa's Producer Support Estimate (PSE) is not competitive.

Figure 1.8. Composition of the Producer Support Estimate by country, 2015-17



Source : OECD (2018)

1. Grant-based programmes have limited reach: Producer Support Estimate declined from 0,26% to 0,14% of GDP in 2016. Comparatively speaking South Africa remains at a disadvantage with EU at 0,61%; Brazil (0,42%); China (1,91%) and Russia (0.94%).
2. Only 11,1% of the households involved in agriculture reported getting agricultural-related support from the government. Nationally, slightly more than two per cent (2,2%) of the households reported receiving training and 7,0% received dipping/ livestock vaccination services (GHS, StatsSA, 2016)
3. Market and wealth concentration. SMMEs including smallholder farmers are not favoured by the market. Poor access to financial and efficient business support services.

**MORE IS NEEDED TO SUPPORT SOUTH AFRICAN PRODUCERS**

# For today.....

1. Challenging and complex environment evolving
2. Food Security and Competitiveness imperative
3. Engagement with President Ramaphosa and DPME
4. **Wrap up**

# Wrap up.....

1. Business Confidence in the Agricultural Sector and Opportunities for Growth – Wandile Sihlobo
2. Challenges and changes in the Policy and Legislative Environment – Theo Boshoff
3. BFAP 2018 Baseline: Investment environment and Commodities Outlook – Prof Ferdi Meyer

## **Our Goal:**

**Empower you with the best information and intelligence possible!**

Thank you