

General Manager Agbiz Grain - Pretoria

Highly competitive remuneration package

A sought-after opportunity in a challenging position for the right candidate to apply his/her expertise and full potential. The abovementioned vacancy currently exists at the Agbiz Grain Head Office in Pretoria.

Agbiz Grain is a fully-fledged and dedicated desk under the Agricultural Business Chamber (Agbiz) and was established in November 2014 by the twelve commercial grain handling or storage companies in South Africa.

This is a strategic significant post that reports directly to the Chairman and Board of Directors. The ideal candidate is an energetic leader and motivator with high personal standards.

Since the incumbent will drive operational excellence, it is of the utmost importance that he/she has the ability to think strategically and has a proven ability to take the lead, direct and implement strategy.

Post requirements:

- Appropriate post-matric Agricultural/Business/Management qualification
- Proven strategic management experience, preferably in the grain silo industry
- Knowledge of statutory requirements (acts and regulations) related to handling and storage
- Knowledge of the agri environment
- Established negotiation skills and leadership are core requirements
- Good knowledge of and experience in practices with regard to grain handling and storage as well as the marketing environment within which grain products trade will serve as strong recommendations
- Must be proactive and possess the ability to identify shared opportunities and challenges, develop and implement strategies and promote operational effectiveness
- Ability to take the lead and motivate is essential.

Post functions:

The successful candidate will be responsible for the strategic management of Agbiz Grain and responsibilities include, inter alia, the following:

- Providing strategic and policy inputs in the interests of the handling and storage enterprises
- Effective liaison with members
- Continuously liaising and negotiating with grain and related industries
- Negotiating with statutory institutions on behalf of the grain silo industry
- Giving input at various agricultural and related organisations, such as SA Grain Information Service (SAGIS), Southern African Grain Laboratory (SAGL), Dept of Agriculture etc.

Agbiz Grain is committed to the principle of transformation through the appointment of persons from designated groups and potential candidates from these groups will receive preference.

If you meet the above requirements and are of the opinion that you can contribute to the industry, please send a resume, **with reference to the specific post, to Elanze.Conradie@vkb.co.za**. Inquiries can also be directed to this email address.

Closing date: 31 January 2020